



TECHNOLOGY SOLUTIONS DIVISION  
EHELBERGER, HIMEBAUGH, TAMM & Co., P.C.

# EHTC Technology Solutions

March 2008 Partner and ISV Newsletter – Convergence 2008 Edition

## EHTC Products

### Infuse

Integration between Dynamics CRM and Dynamics SL

### eCharge

Credit Card Processing (Dynamics SL)

### AutoPOg

A Better Sales Order to Purchase Order Generator (Dynamics SL)

### Inventory Planner

Inventory Planning Made Simple (Dynamics SL)

### Auto Kit Builder

Build Kits Only When They are Needed (Dynamics SL)

## Contact Us

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## Come See Us at Convergence® 2008

EXHIBITOR

**CONVERGENCE.2008**

MARCH 11-14 | ORLANDO, FL

Come visit us at the Convergence 2008 conference, March 11-14, in Orlando, Florida. The EHTC Technology Solutions team will be at booth # 149 and we look forward to talking with you and your customers. We will be set up to show our current ISV products as well as some that will be launching later this year. There's a list of our products below. See you at Convergence 2008!

Best Regards,  
The EHTC Team

### **INFUSE FOR DYNAMICS™ CRM AND DYNAMICS™ SL**

**KEEP DYNAMICS CRM AND DYNAMICS SL IN SYNCH** with Infuse – the connection that helps you focus on business opportunities by eliminating information gaps across your enterprise. Infuse maximizes your Dynamics CRM and Dynamics SL investment by supporting key customer-related business processes and making the information visible across departments. This integration enables both applications to share customer-focused information and recognize critical data from both systems, thereby allowing you to see one consolidated view of your customers.

### **eCHARGE™**

**PROCESS CREDIT CARDS EASILY** with eCharge – a utility that delivers a flexible, yet powerful and secure credit card processing solution for Dynamics SL. eCharge enables you to verify credit card payments in real-time. Whether you are taking orders on the phone, from the web, or at the counter, eCharge offers a solution that compliments your distribution work flow process.

### **INVENTORY PLANNER™**

**PLAN YOUR INVENTORY EFFECTIVELY** with Inventory Planner automating the purchasing process in Dynamics SL. Using min/max and reorder point logic, this application generates reviewable purchase orders as required. Not all companies need an overly-sophisticated replenishment process; they may simply need a tool that tells them when stock is getting low, and then automates the purchasing process. That's exactly what Inventory Planner does.

### **AUTOPOg™**

**CREATE PURCHASE ORDERS FROM SALES ORDERS** with AutoPOg facilitating the process. AutoPOg creates purchase orders directly from sales orders in Dynamics SL. Unlike other utilities, including out-of-the-box Dynamics SL, AutoPOg allows the processing of non-stock items and the ability to aggregate lines from multiple sales orders (and different shipping addresses) onto a single vendor purchase order.

### **AUTO KIT BUILDER™**

**BUILD KITS AUTOMATICALLY** with Auto Kit Builder managing your kitting process. You no longer need to maintain an on-hand supply of built kits or worry about updating Dynamics SL after a sale to make sure your inventory stays current and accurate because Auto Kit Builder builds the kits from their component parts as they are sold.

### **COMING SOON:**

#### **REMOTE DRAFT CAPTURE**

**DEPOSIT CHECKS REMOTELY** with Remote Draft Capture (RDC) – Make deposits any time from the comfort of your chair. You will be able to scan your checks at your office, submit an electronic deposit slip, have the funds instantly deposited in your bank account, and see the transactions in Dynamics SL. All you will need is a Dynamics SL login, an RDC scanner and a connection to the Internet. You will no longer need transportation to your local bank.

#### **REDUCED CREDIT CARD TRANSACTION FEES**

**SAVE MONEY INSTANTLY** with Reduced Transaction Fees – EHTC has worked with a national credit card processor to offer discounted credit card processing fees. Very large organizations can often negotiate reduced credit card transaction rates with a processor based on their extremely high volume of transactions. This is a luxury not available to the typical small to mid-sized company. But what would happen if we all pooled our transactional volume together? Could we all save a lot of money? That is the question we asked and the answer is "YES," we can! We can save you money today ... and even more very soon. Be sure to ask us how.