



Business Relocation and Expansion Services

Cross State Comparison Studies, Evaluation of Sites, and Negotiating Incentive Packages

EHTC State and Local Tax Services

INCOME & FRANCHISE TAX

- Tax Minimization Studies
- Business Structure Reviews
- Allocation and Apportionment Planning
- Combined, Consolidated, & Unitary Planning
- Nexus Studies
- Amended State Tax Returns from IRS Audits
- Single Business Tax Training

SALES & USE TAX

- Reverse Audits
- Compliance System Review
- Direct Pay & Compliance Agreements
- Exemption Certificate Documentation
- Industrial Processing / Manufacturing Exemption
- Utility Studies
- Nexus Studies
- Sales & Use Tax Training
- Transportation Company
- Procurement Company

PROPERTY (AD VOLEM) TAX

- Real Property Tax Reviews
- Personal Property Tax Reviews

TAX AUDIT & APPEALS

- Sales & Use Tax Audit Defense & Appeals
- Income & Franchise Tax Audit Defense & Appeals
- Property Tax Audit Defense & Appeals
- State and Local Tax Litigation Support
- Merger & Acquisition Due Diligence Reviews
- Voluntary Disclosure

BUSINESS INCENTIVE SERVICES

- Business Relocation & Expansion Services
- Tax Credits, Exemptions, & Abatements
- Grants, Financing, & Infrastructure Assistance

Business relocation and expansion decisions are one of the most important long-term decisions a company will have to face. Executive management must carefully weigh all available options when making such long-term decisions. Careful consideration is essential as to what specialists need to be utilized and what information must be gathered in order to make an informed decision. Relocation and expansion decisions affect every aspect of a company from their existing corporate culture right down to their bottom line. The key to enhancing any expansion and relocation decision is to engage a consultant who will assist in the formulation of a comprehensive strategy that is both efficient and cost-effective.

EHTC provides a service that has the potential to significantly help finance the large capital investment associated with a business relocation and expansion especially in the earlier years where more costs tend to occur. The specialized talents within the group can be utilized to assist in the relocation or expansion decisions.

Assessment

The first step in the business relocation or expansion decision process is an evaluation of existing facilities, products, and markets. This is done in the context of the company's overall business objectives and needs. We can help the company assess the strategic fit, costs, capacity, and market proximity of existing facilities.

EHTC's business relocation and expansion services are geared for manufacturing, research and development, wholesale/distribution and certain trade or office operations. Specifically we can provide cross state comparison studies, evaluation of sites, and negotiate incentive packages.

Cross State Comparison Studies

EHTC can provide cross state comparison studies. We can compare the tax environment in each state being considered.

Evaluation of Sites

The EHTC Business Incentive Group can provide information and analysis to help a company decide where and how to locate its facility. We can screen locations to find those that meet the company's needs. We analyze key factors such as transportation logistics, labor availability, and operating costs. Acquisition alternatives and opportunities for business incentives are identified and compared. We will also assess a project's economic and environmental impact.